

SPS

distribution management software from greystone



SPS has been developed for customers who want an integrated system to manage their stock, purchases, accounts and customer interfaces.



Customer Responsiveness:

SPS allows you to be both dynamic and proactive with your customers. It allows comprehensive drill-down into historical data and provides real-time information on stock, prices, and customer activities.

Management Information

SPS was specifically developed for companies who operate with the need for tight margin control and world-class stock management reporting. Simple, powerful reports such as:

- Profit by customer by product
- Stock requirements based on sales and supply lead times
- Price adjustments by sales rep

These are just a few of the comprehensive reports that **SPS** can provide



Links to Accounts Packages

SPS is built to integrate easily with standard accounting packages such as Sage. You only need enter the data once and the systems are synchronized.

Web Interface

SPS ecommerce functionality can be integrated into your own website, making it possible for your customers to place orders and to access information about their account, deliveries or transactions.

“SPS has delivered the core business processes we needed to help our business grow”

Paul Bonson, Director, Alliance Disposables Ltd

Key Features:

- **Customer Management**

All of the normal functionality that you would expect with a classic CRM package is available, fully integrated with the customer's account history.

- **Order Management**

Quotations and orders can be built up using different templates, price lists, margin calculations and rebate structures. Credit checks, product availability and order histories are all 'on screen' to allow quick customer response.

- **Stock Management**

There is a full suite of stock management processes. Stock takes, stock movements, stock adjustments and depot transfers. Stock requirement reports and valuations are easy to generate. Stock valuations both present and historical can be generated.

- **Customer Returns**

SPS has one of the most comprehensive solutions for handling customer returns of any system on the market

today. A step by step process ensures that every stage of a customer return is managed, tracked, completed and integrated into accounts, customer records and stock control

- **Supplier Management**

Purchase orders can be raised through the system with the same levels of integration and functionality as customer orders.

- **Financial and Management Reports**

Powerful data, simply presented such as profit by customer, sales activity and margin by product makes **SPS** a very valuable management tool.



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